	2015		2016		2017		2018		2019		2020	)
All 7(A)	\$ 16,201,582,000	9	17,466,128,543	\$	18,713,358,900	\$	18,879,353,100	5	17,289,737,400	\$	15,123,217,500	
Ethnicity												
All Minority	\$ 4,558,812,300	28% \$	5,174,878,500	30% \$	5,803,399,500	31% \$	5,988,538,000	32%	5,470,189,000	32% \$	4,424,236,700	29%
AMERICAN INDIAN	\$ 95,553,300	1%	90,761,000	1% \$	95,834,100	1% \$	138,424,000	1%	122,396,200	1% \$	76,265,400	1%
ASIAN OR PACIFI	\$ 3,260,514,100	20%	3,759,550,800	22% \$	4,203,632,500	22% \$	4,231,382,900	22%	3,749,931,200	22% \$	3,037,875,400	20%
BLACK	\$ 311,312,400	2%	359,999,100	2% \$	455,271,700	2% \$	529,128,500	3%	539,737,500	3% \$	398,613,900	3%
HISPANIC	\$ 891,432,500	6%	964,567,600	6% \$	1,045,083,200	6% \$	1,089,602,600	6%	1,058,124,100	6% \$	863,716,900	6%
MULTI-GROUP	\$ -	0%		0% \$	3,578,000	0% \$	-	0%	-	0% \$	47,765,100	0%
UNDETERMINED	\$ 2,254,168,200	14%	2,505,774,643	14% \$	2,952,800,500	16% \$	3,212,700,100	17%	3,365,335,700	19% \$	3,603,672,500	24%
WHITE	\$ 9,388,601,500	58%	9,785,475,400	56% \$	9,957,158,900	53% \$	9,678,115,000	51%	8,454,212,700	49% \$	7,095,308,300	47%
Gender												
Not Reported	\$ -	0%	64,000	0% \$	-	0% \$	-	0%	-	0% \$	-	0%
Female Owned 50% or less	\$ 2,678,220,400	17%		16% \$	2,879,968,900	15% \$	2,862,495,100	15%	2,433,142,700	14% \$	2,050,358,500	14%
Female Owned more than 50%	\$ 2,093,262,200	13%	2,478,042,443	14% \$	2,657,886,900	14% \$	2,563,800,200	14%		14% \$	2,028,519,200	13%
Male Owned	\$ 11,430,099,400	71%	12,209,431,000	70% \$	13,175,503,100	70% \$	13,453,057,800	71%	12,478,921,800	72% \$	11,044,339,800	73%
Business Age												
Existing or more than 2 years old	\$ -	0%		0% \$	-	0% \$	-	0%	8,075,881,200	47% \$	7,198,690,800	48%
New Business or 2 years or less	\$ -	0%		0% \$	-	0% \$	-	0%	2,653,000	0% \$	686,082,200	5%
Startup, Loan Funds will Open Business	\$ -	0%		0% \$	-	0% \$	-	0%		17% \$	2,290,826,900	15%
Change of Ownership	\$ -	0%	-	0% \$	-	0% \$	-	0%	4,125,320,400	24% \$	3,734,833,800	25%
Veteran	\$ 816,091,000	5%	791,067,700	5% \$	735,074,600	4% \$	694,179,600	4%	682,033,000	4% \$	504,685,000	3%
Rural	\$ 2,838,249,900	18%	3,078,822,300	18% \$	3,107,349,600	17% \$	3,049,082,400	16%	2,615,187,100	15% \$	2,452,600,200	16%
Urban	\$ 13,363,332,100	82%	14,387,306,243	82% \$	15,606,009,300	83% \$	15,830,270,700	84%	, , , , , , , , , , , ,	85% \$	12,670,617,300	84%
Export	\$ 929,596,700	6%	1,007,314,200	6% \$	1,485,031,300	8% \$	778,801,500	4%		4% \$	548,353,900	4%
CAPLine	\$ 326,528,300	2%	244,490,600	1% \$	211,859,000	1% \$	244,800,000	1%	207,056,900	1% \$	184,672,200	1%
PLP	\$ 10,036,186,900	62%	11,098,047,743	64% \$	13,248,039,700	71% \$	13,988,206,800	74%	13,055,239,900	76% \$	11,335,795,900	75%
Express	\$ 1,620,305,800	10%	1,618,534,200	9% \$	1,553,410,000	8% \$	1,501,455,500	8%	1,300,699,800	8% \$	1,146,098,000	8%
Community Advantage	\$ 73,513,900	0%	91,071,500	1% \$	99,522,800	1% \$	108,268,500	1%	100,695,000	1% \$	65,906,300	0%
\$150K and Under	\$ 1,653,009,100	10%	1,683,557,743	10% \$	1,674,689,900	9% \$	1,611,221,100	9% \$		8% \$	989,289,100	7%
>\$150K - \$350K	\$ 1,879,693,200	12%	2,014,032,400	12% \$	2,033,533,200	11% \$	2,057,987,800	11%	2,075,305,500	12% \$	1,615,010,500	11%
>\$350K - \$2M	\$ 7,747,788,900	48%	8,207,032,900	47% \$	8,575,262,800	46% \$	8,300,442,200	44%	7,547,023,600	44% \$	6,634,049,500	44%
>\$2M	\$ 4,921,090,800	30%	5,561,505,500	32% \$	6,429,873,000	34% \$	6,909,702,000	37%	6,321,462,100	37% \$	5,884,868,400	39%

<sup>\*</sup> All Activity illustrated above is as of 07/03 for each FY listed.

	2015		2016		2017		2018		2019		2020	)
All 7(A)	45,164		47,584		45,691		45,079		39,041		31,108	
Ethnicity									·			
All Minority	10,841	24%	12,268	26%	11,763	26%	11,823	26%	10,484	27%	8,015	26%
AMERICAN INDIAN	325	1%	311	1%	325	1%	319	1%	281	1%	229	1%
ASIAN OR PACIFI	5,631	12%	6,160	13%	5,892	13%	5,798	13%	5,011	13%	3,682	12%
BLACK	1,457	3%	1,741	4%	1,822	4%	1,955	4%	1,715	4%	1,359	4%
HISPANIC	3,428	8%	4,056	9%	3,722	8%	3,751	8%	3,477	9%	2,657	9%
MULTI-GROUP	-	0%	<del>-</del>	0%	2	0%	-	0%	-	0%	88	0%
UNDETERMINED	5,977	13%	5,930	12%	6,175	14%	6,506	14%	6,971	18%	5,852	19%
WHITE	28,346	63%	29,386	62%	27,753	61%	26,750	59%	21,586	55%	17,241	55%
Gender												
Not Reported	-	0%	1	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	6,565	15%	6,576	14%	6,238	14%	5,989	13%	5,085	13%	3,920	13%
Female Owned more than 50%	7,878	17%	8,779	18%	8,267	18%	7,989	18%	6,843	18%	5,564	18%
Male Owned	30,721	68%	32,228	68%	31,186	68%	31,101	69%	27,113	69%	21,624	70%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%		0%	20,870	53%	16,868	54%
New Business or 2 years or less	-	0%	=	0%	=	0%	-	0%	3	0%	1,465	5%
Startup, Loan Funds will Open Business	-	0%	=	0%	=	0%	-	0%	6,343	16%	4,818	15%
Change of Ownership	-	0%	=	0%	=	0%	-	0%	4,629	12%	3,844	12%
Veteran	2,164	5%	2,362	5%	2,438	5%	2,228	5%	1,899	5%	1,503	5%
Rural	7,998	18%	8,216	17%	7,764	17%	7,574	17%	6,277	16%	5,647	18%
Urban	37,166	82%	39,368	83%	37,927	83%	37,505	83%	32,764	84%	25,461	82%
Export	1,152	3%	1,205	3%	1,768	4%	667	1%	629	2%	432	1%
CAPLine	450	1%	343	1%	298	1%	262	1%	238	1%	199	1%
PLP	11,149	25%	12,385	26%	17,812	39%	19,525	43%	18,024	46%	13,677	44%
Express	23,512	52%	24,686	52%	21,559	47%		47%	17,011	44%	14,122	45%
Community Advantage	578	1%	729	2%	755	2%		2%	721	2%	462	1%
\$150K and Under	27,255	60%	28,679	60%	25,982	57%	25,431	56%	20,308	52%	15,623	50%
>\$150K - \$350K	7,255	16%	7,628	16%	7,704	17%	,	17%	7,899	20%	6,101	20%
>\$350K - \$2M	9,044	20%	9,479	20%	9,968	22%	9,625	21%	8,854	23%	7,593	24%
>\$2M	1,610	4%	1,798	4%	2,037	4%	2,178	5%	1,980	5%	1,791	6%

<sup>\*</sup> All Activity illustrated above is as of 07/03 for each FY listed.

	2015		2016	i	2017		2018		2019		2020	0
All 504	\$ 3,159,699,000		\$ 3,365,225,000	\$	3,890,418,000	\$	3,454,371,000		\$ 3,673,589,000		\$ 4,221,782,000	
Ethnicity												
All Minority	\$ 871,811,000	28%	\$ 963,515,000	29% \$	1,102,170,000	28% \$	957,101,000	28%	\$ 973,845,000	27%	\$ 1,076,089,000	25%
AMERICAN INDIAN	\$ 7,814,000	0%	\$ 15,407,000	0% \$	3,479,000	0% \$	3,315,000	0%	\$ 8,263,000	0%	\$ 3,898,000	0%
ASIAN OR PACIFI	\$ 544,872,000	17%	\$ 620,447,000	18% \$	808,657,000	21% \$	694,325,000	20%		18%		16%
BLACK	\$ 113,359,000	4%	\$ 119,322,000	4% \$	80,857,000	2% \$	48,783,000	1%	\$ 52,426,000	1%	\$ 66,751,000	2%
HISPANIC	\$ 205,766,000	7%	\$ 208,339,000	6% \$	209,177,000	5% \$	210,678,000	6%	\$ 261,851,000	7%	\$ 309,415,000	7%
MULTI-GROUP	\$ -	0%	\$ -	0% \$	-	0% \$	-	0%	\$ -	0%	\$ 33,199,000	1%
UNDETERMINED	\$ 328,534,000	10%	\$ 351,036,000	10% \$	512,100,000	13% \$	650,922,000	19%	\$ 690,571,000	19%	\$ 1,053,048,000	25%
WHITE	\$ 1,959,354,000	62%	\$ 2,050,674,000	61% \$	2,276,148,000	59% \$	1,846,348,000	53%	\$ 2,009,173,000	55%	\$ 2,092,645,000	50%
Gender			\$ -									
Not Reported	\$ -	0%	\$ -	0% \$	-	0% \$	-	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 31,599,000	1%	\$ 59,545,000	2% \$	382,444,000	10% \$	746,694,000	22%	\$ 769,234,000	21%	\$ 839,179,000	20%
Female Owned more than 50%	\$ 391,279,000	12%	\$ 386,978,000	11% \$	401,491,000	10% \$	307,392,000	9%	\$ 389,980,000	11%	\$ 430,292,000	10%
Male Owned	\$ 2,736,821,000	87%	\$ 2,918,702,000	87% \$	3,106,483,000	80% \$	2,400,285,000	69%	\$ 2,514,375,000	68%	\$ 2,952,311,000	70%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0% \$	-	0% \$	-	0%	\$ 2,673,269,000	73%	\$ 3,316,028,000	79%
New Business or 2 years or less	\$ -	0%	\$ -	0% \$	-	0% \$	-	0%	\$ 1,987,000	0%	\$ 29,683,000	1%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0% \$	-	0% \$	-	0%	\$ 609,001,000	17%		16%
Change of Ownership	\$ -	0%	\$ -	0% \$	-	0% \$	-	0%	\$ 23,765,000	1%	\$ 104,921,000	2%
Veteran	\$ 84,568,000	3%	\$ 103,718,000	3% \$	91,492,000	2% \$	60,108,000	2%	\$ 50,173,000	1%	\$ 127,980,000	3%
Rural	\$ 384,325,000	12%	\$ 397,931,000	12% \$	468,083,000	12% \$	454,037,000	13%	\$ 469,586,000	13%	\$ 586,562,000	14%
Urban	\$ 2,775,374,000	88%	\$ 2,967,294,000	88% \$	3,422,335,000	88% \$	3,000,334,000	87%	\$ 3,204,003,000	87%	\$ 3,635,220,000	86%
Export	\$ 168,964,000	5%	\$ 149,169,000	4% \$	57,609,000	1% \$	56,128,000	2%		1%	\$ 84,661,000	2%
\$150K and Under	\$ 44,609,000	1%	\$ 43,834,000	1% \$	49,451,000	1% \$	40,680,000	1%	\$ 38,892,000	1%	\$ 43,439,000	1%
>\$150K - \$350K	\$ 310,349,000	10%	\$ 283,365,000	8% \$	321,559,000	8% \$	299,379,000	9%	\$ 304,416,000	8%	\$ 321,055,000	8%
>\$350K - \$2M	\$ 1,896,414,000	60%	\$ 1,891,873,000	56% \$	2,175,694,000	56% \$	1,911,675,000	55%	\$ 2,137,445,000	58%	\$ 2,497,524,000	59%
>\$2M	\$ 908,327,000	29%	\$ 1,146,153,000	34% \$	1,343,714,000	35% \$	1,202,637,000	35%	\$ 1,192,836,000	32%	\$ 1,359,764,000	32%

<sup>\*</sup> All Activity illustrated above is as of 07/03 for each FY listed.

	2015		2016		2017		2018		2019		2020	
All 504	4,314		4,231		4,791		4,272		4,511		5,071	
Ethnicity												
All Minority	999	23%	994	23%	1,097	23%	986	23%	1,045	23%	1,114	22%
AMERICAN INDIAN	12	0%	14	0%	7	0%	11	0%	9	0%	11	0%
ASIAN OR PACIFI	512	12%	498	12%	640	13%	548	13%	548	12%	520	10%
BLACK	157	4%	158	4%	107	2%	87	2%	86	2%	109	2%
HISPANIC	318	7%	324	8%	343	7%	340	8%	402	9%	435	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	39	1%
UNDETERMINED	369	9%	378	9%	483	10%	617	14%	686	15%	1,101	22%
WHITE	2,946	68%	2,859	68%	3,211	67%	2,669	62%	2,780	62%	2,856	56%
Gender			-									
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	43	1%	61	1%	520	11%	1,068	25%	1,150	25%	1,177	23%
Female Owned more than 50%	639	15%	659	16%	676	14%	507	12%	572	13%	620	12%
Male Owned	3,632	84%	3,511	83%	3,595	75%	2,697	63%	2,789	62%	3,274	65%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	3,487	77%	4,147	82%
New Business or 2 years or less	-	0%	-	0%	=	0%	-	0%	1	0%	37	1%
Startup, Loan Funds will Open Business	-	0%	-	0%	=	0%	-	0%	622	14%	702	14%
Change of Ownership	-	0%	-	0%	=	0%	-	0%	25	1%	106	2%
Veteran	155	4%	168	4%	152	3%	117	3%	82	2%	156	3%
Rural	640	15%	665	16%	771	16%	722	17%	783	17%	907	18%
Urban	3,674	85%	3,566	84%	4,020	84%	3,550	83%	3,728	83%	4,164	82%
Export	170	4%	131	3%	44	1%	50	1%	43	1%	66	1%
\$150K and Under	402	9%	406	10%	437	9%	357	8%	341	8%	382	8%
>\$150K - \$350K	1,253	29%	1,142	27%	1,305	27%	1,209	28%	1,210	27%	1,301	26%
>\$350K - \$2M	2,361	55%	2,323	55%	2,622	55%	2,326	54%	2,573	57%	2,961	58%
>\$2M	298	7%	360	9%	427	9%	380	9%	387	9%	427	8%

<sup>\*</sup> All Activity illustrated above is as of 07/03 for each FY listed.

	2015		2016		2017		2018		201	9	202	0
All Community Advantage	\$ 73,513,900		\$ 91,071,500		99,522,800	\$	108,268,500		\$ 100,695,00	)	\$ 65,906,300	)
Ethnicity												
All Minority	\$ 23,161,700	32%	\$ 29,631,100	33%	\$ 33,081,800	33% \$	39,633,400	37%	\$ 38,914,80	39%	\$ 25,826,900	39%
AMERICAN INDIAN	\$ 775,000	1%	\$ 350,000	0%	\$ 495,000	0% \$	1,278,400	1%	\$ 1,175,00	1%	\$ 940,500	1%
ASIAN OR PACIFI	\$ 5,627,200	8%	\$ 5,832,300	6%	9,166,400	9% \$	9,890,100	9%	\$ 7,830,40	8%	\$ 7,255,900	11%
BLACK	\$ 8,512,200	12%	\$ 11,485,500	13%	\$ 12,652,400	13% \$	11,344,000	10%	\$ 12,643,30	13%	\$ 9,558,900	15%
HISPANIC	\$ 8,247,300	11%	\$ 11,963,300	13%	\$ 10,768,000	11% \$	17,120,900	16%	\$ 17,266,10	17%	\$ 7,951,600	12%
MULTI-GROUP	\$ -	0%	\$ -	0%		0% \$	-	0%	\$ -	0%	\$ 120,000	0%
UNDETERMINED	\$ 5,474,500	7%	\$ 4,281,000	5%		5% \$	9,405,700	9%	\$ 10,065,90	10%	\$ 8,880,100	13%
WHITE	\$ 44,877,700	61%	\$ 57,159,400	63%	61,445,800	62% \$	59,229,400	55%	\$ 51,714,30	51%	\$ 31,199,300	47%
Gender			\$ -	,	<b>\$</b> -				\$ -		\$ -	
Not Reported	\$ -	0%	\$ -	0%	<b>;</b> -	0% \$	-	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 11,708,900	16%	\$ 13,681,100	15%	\$ 17,135,200	17% \$	17,001,200	16%	\$ 17,280,90	17%	\$ 9,790,900	15%
Female Owned more than 50%	\$ 20,509,400	28%	\$ 28,089,100	31%	\$ 28,121,800	28% \$	31,630,300	29%	\$ 31,735,70	32%	\$ 16,616,600	25%
Male Owned	\$ 41,295,600	56%	\$ 49,301,300	54%	\$ 54,265,800	55% \$	59,637,000	55%	\$ 51,678,40	51%	\$ 39,498,800	60%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%		0% \$	-	0%	\$ 36,390,40	36%	\$ 27,607,900	42%
New Business or 2 years or less	\$ -	0%	\$ -	0%	<b>-</b>	0% \$	-	0%	\$ -	0%	\$ 1,510,100	2%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	<b>-</b>	0% \$	-	0%	\$ 43,399,90	43%	\$ 22,430,200	34%
Change of Ownership	\$ -	0%	\$ -	0%	<b>;</b> -	0% \$	-	0%	\$ 9,493,80	9%	\$ 8,163,500	12%
Veteran	\$ 4,674,500	6%	\$ 7,392,600	8% \$	9,449,900	9% \$	10,855,600	10%	\$ 9,120,00	9%	\$ 6,439,900	10%
Rural	\$ 9,265,700	13%	\$ 9,303,300	10%	\$ 12,429,000	12% \$	11,972,200	11%	\$ 10,172,90	10%	\$ 8,783,200	13%
Urban	\$ 64,248,200	87%	\$ 81,768,200	90%	\$ 87,093,800	88% \$	96,296,300	89%	\$ 90,522,10	90%	\$ 57,123,100	87%
\$150K and Under	\$ 40,048,700	54%	\$ 52,405,400	58%	\$ 53,545,600	54% \$	52,688,800	49%	\$ 44,418,00	44%	\$ 30,628,200	46%
>\$150K - \$250K	\$ 33,465,200	46%	\$ 38,666,100	42%	\$ 45,977,200	46% \$	55,579,700	51%	\$ 56,277,00	56%	\$ 35,278,100	54%

<sup>\*</sup> All Activity illustrated above is as of 07/03 for each FY listed.

	2015		2016		2017		2018		2019		2020	,
All Community Advantage	578		729		755		780		721		462	
Ethnicity												
All Minority	206	36%	249	34%	248	33%	289	37%	276	38%	181	39%
AMERICAN INDIAN	6	1%	3	0%	4	1%	9	1%	6	1%	10	2%
ASIAN OR PACIFI	48	8%	50	7%	57	8%	66	8%	54	7%	48	10%
BLACK	69	12%	99	14%	103	14%	88	11%	93	13%	70	15%
HISPANIC	83	14%	97	13%	84	11%	126	16%	123	17%	52	11%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
UNDETERMINED	38	7%	33	5%	40	5%	62	8%	85	12%	64	14%
WHITE	334	58%	447	61%	467	62%	429	55%	360	50%	217	47%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	89	15%	116	16%	-	0%	122	16%	126	17%	65	14%
Female Owned more than 50%	174	30%	236	32%	-	0%	246	32%	232	32%	129	28%
Male Owned	315	54%	377	52%	-	0%	412	53%	363	50%	268	58%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	277	38%	200	43%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	10	2%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	306	42%	158	34%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	59	8%	48	10%
Veteran	43	0%	57	8%	71	9%	80	10%	69	10%	45	10%
Rural	67	12%	75	10%	104	14%	97	12%	77	11%	60	13%
Urban	511	88%	654	90%	651	86%	683	88%	644	89%	402	87%
\$150K and Under	431	75%	559	77%	553	73%	533	68%	467	65%	304	66%
>\$150K - \$250K	147	25%	170	23%	202	27%	247	32%	254	35%	158	34%

<sup>\*</sup> All Activity illustrated above is as of 07/03 for each FY listed.